## **DRAFT ONLY**

For Approval During the Next Shareholders' Meeting

## MINUTES OF THE ANNUAL MEETING OF THE STOCKHOLDERS OF

### A BROWN COMPANY, INC.

Held on June 30, 2022 at 1:00 p.m.

Virtually via Zoom Webinar (in Accordance with SEC Regulations on Meetings by Remote Communication)

TOTAL NUMBER OF SHARES OUTSTANDING

2,372,367,911

TOTAL NUMBER OF SHARES PRESENT/REPRESENTED AND ENTITLED TO VOTE

1,840,258,371

Before the start of the meeting, the following members of the Board of Directors present were introduced:

WALTER W. BROWN
ROBERTINO E. PIZARRO
ANNABELLE P. BROWN
RENATO N. MIGRINO
ANTONIO S. SORIANO
JOSELITO H. SIBAYAN
THOMAS G. AQUINO (Independent Director)
ELPIDIO M. PARAS (Independent Director)

The presence of the following officers of the Corporation was likewise acknowledged:

JASON C. NALUPTA (Corporate Secretary)
DANIEL C. TAN-CHI (Assistant Corporate Secretary)
MARIE ANTONETTE U. QUINITO (Chief Financial Officer)
PAUL FRANCIS B. JUAT (Vice President)
ALLAN ACE R. MAGDALUYO (Compliance Officer)

The other executive officers of the Corporation and of its subsidiaries, as well as representatives of SyCip Gorres Velayo & Co., the Corporation's external auditors, were likewise in attendance:

### **CALL TO ORDER**

In compliance with the regulations of the Securities and Exchange Commission (SEC) on the conduct of shareholders' meetings by remote communication, the President, Mr. Robertino E. Pizarro, acted as Chairman of the Meeting and presided over the same from the Corporation's principal office in Cagayan de Oro City. The Corporate Secretary, Mr. Jason C. Nalupta, recorded the minutes of the proceedings.

# CERTIFICATION OF NOTICE AND QUORUM

At the request of the Chairman, the Corporate Secretary advised the Body that, further to the authority granted by the SEC, the notice for this year's shareholders' meeting was published in the printed and online editions of the Manila Standard and Business World. The notice was also posted on the Corporation's website.

The stockholders as of May 20, 2022, the Record Date set for the 2022 shareholders' meeting, are participating, in person or by proxy, at the virtual meeting.

Both the Manila Standard and Business Mirror have executed their respective Affidavit of Publication attesting to the fact of publication; and the Chairman of the Meeting instructed the Secretary to ensure that said Affidavits of Publication shall form part of the records of the meeting.

Thereafter, the Secretary certified that, based on the register of attendees and proxies, out of Two Billion Three Hundred Seventy-Two Million Three Hundred Sixty-Seven Thousand Nine Hundred Eleven (2,372,367,911) shares of the total outstanding capital stock of the Corporation, One Billion Eight Hundred Forty Million Two Hundred Fifty-Eight Thousand Three Hundred Seventy-One (1,840,258,371) shares were present in person or by proxy representing an attendance of 77.57% of the total outstanding capital stock of the Corporation. Accordingly, the Secretary certified that a quorum existed for the transaction of business at hand.

## RULES OF CONDUCT AND VOTING PROCEDURES

The Chairman of the Meeting then informed the Body that, while the meeting is being held in a virtual format, the Corporation is giving the shareholders every opportunity to participate therein to the same extent as if they were in an in-person meeting.

The rules of conduct and the voting procedures for the meeting were likewise briefly explained as follows:

- 1. Stockholders who notified the Corporation of their intention to participate in this meeting by remote communication have sent their questions or comments through the e-mail address provided for the purpose. Question can continue to be sent throughout the duration of the meeting through the Q&A function of Zoom Webinar.
- 2. Some of the questions or comments received will be read out during the Open Forum, after all matters in the agenda are concluded. However, as the time dedicated for the meeting is not unlimited, the questions and comments which will not be read out and responded to during the meeting will be answered by the appropriate officers of the Corporation concerned.
- 3. Resolutions will be proposed for adoption by the stockholders for each of the items in the Agenda. Each proposed resolution will be shown on the screen as the same is being taken up.
- 4. The proxies received and the votes cast as of June 20, 2022 have been tabulated. The results of this preliminary tabulation will be referred to when the voting results are reported out throughout the meeting. The results of the final tabulation of votes with full details of the affirmative and negative votes and abstentions will be reflected in the Minutes of the Meeting.

### APPROVAL OF THE PREVIOUS MINUTES

As requested by the Chairman, the Secretary of the Meeting advised the Body that the minutes of the last stockholders' meeting held on June 24, 2021 was immediately made available for the stockholders to view soon after the last meeting when it was posted on the Corporation's website. The same was also made part of the documents that were recently made available to the stockholders in connection with the 2022 meeting.

The Minutes of the said meeting was thereafter approved, as circulated:

AGENDA ITEM	VOTES IN FAVOR	VOTES AGAINST	ABSTAIN
Approval of Minutes of the Previous Meeting of	1,736,093,490		104,164,881
Stockholders	94.34% of shares represented	0	5.66% of shares represented
	73.18% of outstanding shares		4.39% of outstanding shares

The following resolution was likewise passed:

"RESOLVED, that the Minutes of the Annual Meeting of the Stockholders of **A BROWN COMPANY, INC.** held on June 24, 2021 is hereby approved."

# PRESIDENT'S REPORT AND PRESENTATION OF AUDITED FINANCIAL STATEMENTS

The Chairman of the Meeting next presented the report on the Corporation's operations for the year ended December 31, 2021, the results as of the end of the First Quarter of 2022, as well as the future project of the Corporation, and noted the following performance highlights:

Thereafter, the Chairman of the Meeting reminded the shareholders in attendance that question on the report on as well as on the Audited Financial Statements for 2021 will be addressed during the Open Forum towards the end of the proceeding.

The Secretary then proceeded to announce the results of the voting on the approval of the 2021 Reports on Operations and Results, together with the Audited Financial Statements for 2021, as follows:

VOTES IN FAVOR	VOTES AGAINST	ABSTAIN
1,736,093,490 94.34% of shares represented 73.18% of outstanding shares	0	104,164,881  5.66% of shares represented  4.39% of outstanding shares
	FAVOR  1,736,093,490  94.34% of shares represented	FAVOR AGAINST  1,736,093,490  94.34% of shares represented 0  73.18% of outstanding

The following resolution was likewise approved:

"RESOLVED, that the President's Report on the Operations and Results of **A BROWN COMPANY, INC.** for 2021, together with the Audited Financial Statements and accompanying notes for the year ended December 31, 2021, be approved."

# RATIFICATION OF ALL ACTS OF THE BOARD, THE EXECUTIVE COMMITTEE AND MANAGEMENT

The next item in the agenda was the ratification of the corporate acts.

The Secretary explained that the Board of Directors and Management seek the ratification of all the acts of the Board, the Executive Committee, and other board committees exercising powers delegated by the Board, which were adopted from June 24, 2021 until the date of the 2022 shareholders' meeting. These acts and resolutions are mostly reflected in the Minutes of the Meetings, some of which were likewise subjects of public disclosure made by the Corporation during the past year.

Thereafter, the Secretary proceeded to announce the results of the voting on the ratification of the corporate acts from June 24, 2021 up to the present, as follows:

AGENDA ITEM	VOTES IN FAVOR	VOTES AGAINST	ABSTAIN
Ratification of All Acts of the Board, Executive Committee, and Management	1,736,093,490  94.34% of shares represented  73.18% of outstanding shares	0	104,164,881  5.66% of shares represented  4.39% of outstanding shares

The following resolution was likewise approved:

"RESOLVED, that all acts of the Board of Directors and Officers of **A Brown Company, Inc.** from the date of the last meeting of the shareholders on June 24, 2021 up to the date of this meeting, are hereby confirmed, ratified and approved."

## RETENTION OF INDEPENDENT DIRECTORS

The next matter in the Agenda is the request for the stockholders to approve the retention of the Corporation's present two independent directors beyond the maximum cumulative term of nine (9) years.

The Secretary advised the Body that the Code of Corporate Governance for Listed Companies requires that independent directors should serve for a maximum cumulative term of nine (9) years, after which, the independent director will be perpetually barred from reelection as such in the same company. However, a company may seek the approval of the shareholders should it wish to retain an independent director to serve beyond 9 years, provided, that meritorious justification(s) is/are given therefor.

Last year, because the Corporation's independent directors, Engr. Elpidio M. Paras and Dr. Thomas G. Aquino, would have served the Company as independent directors beyond 9 years, the shareholders' approval was sought, and was granted, for them to be allowed to continue on as independent directors. This year, for the justifications provided in the Information Statement, the Board of Directors again agreed to seek the approval of the shareholders that Engr. Paras and Dr. Aquino be allowed to still continue serving as independent directors beyond the maximum period allowed.

The Secretary the proceeded to announce the results of the voting on the approval of the proposal to allow the Corporation's independent directors to continue serving as such beyond the maximum term allowed under existing SEC regulations:

AGENDA ITEM	VOTES IN FAVOR	VOTES AGAINST	ABSTAIN
Retention of Independent Directors to Serve Beyond	1,736,093,490		104,164,881
the Nine (9)-Year Limit	94.34% of shares represented	0	5.66% of shares represented
	73.18% of outstanding shares		4.39% of outstanding shares

The following resolution was likewise approved:

"RESOLVED, that the shareholders of A BROWN COMPANY, INC. (the 'Corporation') hereby approve the proposal for Engr. Elpidio M. Paras and Dr. Thomas G. Aquino to be retained and continue to serve as the Corporation's independent directors beyond the maximum cumulative term of nine (9) years as prescribed by the Code of Corporate Governance for Listed Companies."

## **ELECTION OF DIRECTORS**

The Chairman of the Meeting announced that the next item in the agenda is the election of the members of the Board of Directors for the ensuing year.

The Chairman of the Corporate Governance Committee, Engr. Elpidio M. Paras, was requested to announce the names of those nominated for election as members of the Board. Engr. Paras likewise informed the Body that the profiles of the nominees for election as members of the Board were included in the Company's Information Statement as well as in the Annual Report. The information included their age, nationality, qualifications, dates of first appointment and other directorships in publicly-listed companies.

Thereafter, the Secretary announced the results of the voting on the election of directors and certified that each of the nominees has received enough votes for election to the Board, and, accordingly, that the following resolution for the election of nominees to the Board has been approved:

"RESOLVED, that pursuant to the recommendation of the Corporate Governance Committee, the following individuals are hereby elected as directors of **A BROWN COMPANY, INC.** for a period of one (1) year and until their successors shall have been duly qualified and elected:

WALTER W. BROWN ROBERTINO E. PIZARRO ANNABELLE P. BROWN RENATO N. MIGRINO ANTONIO S. SORIANO JOSELITO H. SIBAYAN JUN HOU

**Independent Directors** 

THOMAS G. AQUINO ELPIDIO M. PARAS"

The final tally of votes is as follows:

	Number of Votes Received	Votes Against	Abstain
Walter W. Brown	1,838,093,490	0	2,164,881
Robertino E. Pizarro	1,838,093,490	0	2,164,881
Annabelle P. Brown	1,838,093,490	0	2,164,881
Elpidio M. Paras	1,838,093,490	0	2,164,881
Thomas G. Aquino	1,838,093,490	0	2,164,881
Antonio S. Soriano	1,838,093,490	0	2,164,881
Joselito H. Sibayan	1,838,093,490	0	2,164,881
Renato N. Migriño	1,838,093,490	0	2,164,881
Jun Hou	1,838,093,490	0	2,164,881

#### APPOINTMENT OF EXTERNAL AUDITOR

The Body next considered the appointment of the Corporation's external auditors for Year 2022.

The Chairman of the Audit Committee, Engr. Paras, announced that the Corporation's Audit Committee has recommended, and the Board of Directors has endorsed for the consideration of the shareholders, the re-appointment of SyCip Gorres Velayo & Co. as the Corporation's external auditor for Year 2022.

The Secretary then announced the results of the voting on the proposal to appoint SyCip Gorres Velayo & Co. as the Corporation's external auditor for Year 2022 as follows:

AGENDA ITEM	VOTES IN FAVOR	VOTES AGAINST	ABSTAIN
Appointment of SyCip Gorres Velayo & Co. as External Auditor for 2022	1,838,093,490  99.88% of shares represented  77.48% of outstanding shares	0	2,164,881  0.12% of shares represented  0.09% of outstanding shares

The following resolution was likewise approved:

"RESOLVED, that SyCip Gorres Velayo & Co. be appointed as the external auditor of **A BROWN COMPANY, INC.** for Year 2022."

## **OTHER MATTERS**

Before the meeting was adjourned, a question from one of the shareholders regarding the impact of changes in people's lifestyles because of the COVID Pandemic on the Corporation's real estate business was read out and was responded to by the Chairman of the Meeting who said that because of the COVID Pandemic experience, the new development projects of the Corporation now provide more open common spaces (parks, water features, etc.) while the home

designs feature more patios or verandas. With these additions to the developments, prospective homeowners will have more options to enjoy open spaces.

No other questions were raised by the stockholders. In any case, the Body was advised that questions may still be sent after the broadcast and the same will be responded to by email by the officers of the Corporation concerned.

#### **ADJOURNMENT**

There being no other matters to discuss, the meeting was adjourned.

Attested By:

# ROBERTINO E. PIZARRO

Chairman of the Meeting

JASON C. NALUPTA

Corporate Secretary